

INVITATION FOR EXPRESSION OF INTEREST FOR BUSINESS PARTNERSHIP WITH MTN NIGERIA

INTRODUCTION

MTN NIGERIA COMMUNICATION PLC. (MTNN) is Nigeria's leading provider of connectivity, communication and enterprise collaboration solutions.

MTNN hereby invites reputable companies with requisite expertise and proven capacity to provide business solutions that are relevant to the Nigerian business environment. Interested companies are required to submit an expression of interest for the purpose of prequalification for business partnership with MTNN.

Upon successful prequalification, companies with identified solutions and/or market opportunities will be invited for further engagement.

SCOPE OF PARTNERSHIP

MTNN seeks to collaborate with innovative organisations to jointly develop business solutions, expand channels to market, and provide opportunities to scale for identified solutions.

Considerations for selection will include but are not limited to solutions that:

- Are scalable and relevant within the local context;
- Will enable organizations to drive efficiencies and reduce cost;
- Will digitize/transform customer engagement and customer journeys;
- Will drive technology adoption and transformation within the private and public sector;
- Will deepen citizen engagement and help to address social challenges.

GENERAL REQUIREMENTS

To be considered for prequalification, interested companies are required to visit the MTN Business website <https://mtnbusiness.com.ng/partnerships> and fill out the Expression of Interest form. The following documents will be required (In PDF format) to complete the process.

1. Company Profile
2. Certificate of Incorporation
3. Solution Brief